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NEWSLETTER/12

As the thought of blissful summer sun comes ever closer, we can now finally pack away our woollen coats and gloves and instead whack out the shorts and sunnies! Okay, probably not, this is Britain after all. But we have an exciting array of summertime events coming your way in the hope the weather is on our side!

We hope to see you soon, and if you haven't already, please do [tell your colleagues](#) about us!

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EVENTS CALENDAR

- **June:** BCSC Scotland study tour to St James Centre, Edinburgh - [Keep me updated](#)
- **Wednesday 29 June:** [BCSC Summer Social](#) - [Book now!](#)
- **Wednesday 13 July:** Study tour to King's Cross, London - [Save the date!](#)
- **Thursday 18 August:** NextGen Networking drinks at Dinerama - [Save the date!](#)
- **Wednesday 14 - Thursday 15 September:** [BCSC 2016](#) - [Book now!](#)
- **October:** Mini Seminar Series - Development and Placemaking Workshop - [Keep me updated](#)
- **October:** NextGen Networking drinks
- **November:** Study tour
- **December:** NextGen Networking drinks

OUR EVENTS

NETWORKING DRINKS

After the success of our first **networking drinks** at [Drake and Morgan](#) with over 65 attendees, we thought we'd step it up and host another!

Last night we held the second of our planned networking socials at [The Refinery](#), Regent's Place, London.

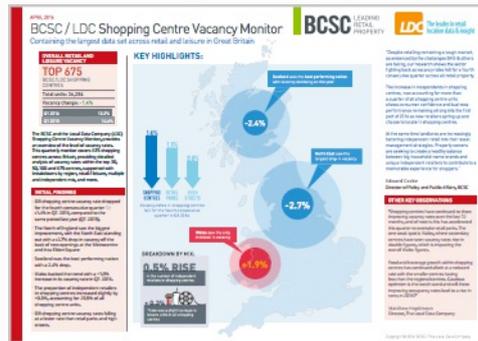
Again, a huge thank you to everyone that came! Keep your diaries open for our next drinks, which will be held on **Thursday 18 August** at [Dinerama](#). [Save the date now!](#)



RESEARCH FOR YOU

As a BCSC NextGen member you have an **unlimited resource** of **industry-leading research** and **guidance**. We've picked out two reports that we feel you may be interested in.

[Browse all BCSC research here.](#)



H&M EXPANSION IN CARDIFF/WORTH A VISIT



H&M is one of the **world's largest fashion retailers**, known for offering **high fashion and quality basics** at **affordable prices**.

The Swedish brand **first opened in the UK in 1976**; today there are **250 stores** in the UK and Ireland.

Last November H&M relocated from its existing shop at **St David's Shopping Centre** and opened sales area of **over 46,000 sq ft** making it one of H&M's **biggest stores in the UK**.

[Read more of this blog here...](#)



MEET THE COMMITTEE



SUSAN JOYCE
CBRE

I entered the UK property market in September 2013 having completed my **4 year bachelor's degree** in Dublin, Ireland. During my degree, I undertook a one year placement in **Groningen, Netherlands** studying **Real Estate Management and Development**. I then joined the **CBRE graduate programme** in London initially working in the **hotels and leisure** industry for one year which involved quite a bit of **travelling around Europe** working for brands such as **Club Med, Hilton** and **boutique hotels**. I then moved to the **shopping centre leasing and development**



JONATHAN COLE
ELLANDI

Having completed the **RICS graduate scheme** at **Montagu Evans** and looking for new skills, in 2012 I joined **Vale Retail** as an **Asset Manager**, with a very steep learning curve ahead of me! Vale's small team had just been **awarded asset management mandates** on the **Gemini and Britannica portfolios of distressed shopping centre assets**, meaning there was lots to do.

I really enjoyed the **entrepreneurial nature** of coming up with a plan for these **unloved assets**, thinking creatively to **fill voids and drive income**, as well as going on the

team where I also sat my **APC** and qualified in October 2015.

I now **work solely for shopping centre landlords**, which have included [Intu](#), [British Land](#), [M&G](#), [Schroders](#), [Sovereign Land](#) and [Hermes](#). My role involves day to day **leasing activity, negotiating terms**, providing **strategic asset management advice** to clients, **pitching** for new projects, **development leasing** and a **mentor** for the graduate programme at CBRE.

Some of my recent projects have included **advising British Land through their £55m ongoing refurbishment** of [Meadowhall](#) to celebrate its 25th birthday last year. I am also involved with the **retail and leisure extension** of [Royal Victoria Place](#), Tunbridge Wells which Hermes received full planning permission for in March this year. The **£70m extension** will see **over 173,000 sq. ft. of new retail, food & beverage and leisure space** including a **cinema**.

acquisition trail for distressed stock and development opportunities.

In November 2014 I joined [Ellandi](#) as **Acquisitions Manager**, responsible for the **investment process** from sourcing opportunities to closing. Again I was launched headlong into a **major project with the acquisition of the Tiger Portfolio of seven shopping centres** in a JV between Ellandi and **Lone Star**. Since then we have had an **incredibly exciting 18 months**, completing the acquisition of a further **10 shopping centres** with three different investors, totalling c. **£600m** and bringing Ellandi's **AUM to £1 billion**.

Ellandi's focus on **Community Shopping Centres** and **ethos of investment in town centres across the UK** gives me a **great sense of personal satisfaction**. It is always a buzz to see the **schemes we buy transform**, often exceeding my expectations on the occupational side, **improving the local offer for the communities** which rely on them.

ABSURD BIRD/CHECK IT OUT

Aviva Investors have recently signed [Absurd Bird](#) to their new catering destination in Exeter – [Queen St Dining](#).

This will mark Absurd Bird's **third restaurant in the UK** and the **first outside of London**, having opened [London Spitalfields](#) and due to open in **Soho** shortly.

This is a new catering concept **inspired by Southern US cuisine** with a **focus on gourmet chicken dishes**.

[Read more of this blog here...](#)



WE ARE YOUR INDUSTRY RESOURCE

As the committee of BCSC NextGen, it is our aim to **support you in your career** and **allow you to flourish** as an individual within **our industry**.

If you want **advice**, have any **questions, comments** or **ideas**, you are more than welcome to contact [Camilla Topham](#), Chair of BCSC NextGen.

YOUR COLLEAGUES CAN JOIN BCSC NEXTGEN FREE OF CHARGE!

If your organisation is a corporate member of BCSC, all employees aged 30 and under can [become a BCSC NextGen member](#).

[Forward this email to a friend](#) and let them know that they could gain:

- **Exclusive access** to industry-leading research and guidance
- **Savings** across our **entire annual events calendar** that **add to your CPD**
- **Endless opportunities to network** with the **retail property elite**

For all general enquiries, please contact sach.sandhu@bcsc.org.uk

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