



HATCH

Boosting future retail ideas.



What is HATCH?

HATCH is a Revo initiative supporting budding small businesses ready for the next step in their evolution. We are looking for enterprises that are exciting, innovative and hungry for the opportunity to trade in an established retail centre. We have six locations around the UK and Ireland – from the big destinations, to the smaller, more local retail places, these centres are the heart and soul of the communities they serve.

We are keeping limitations for entering HATCH to a minimum. Instead, we are seeking applicants that demonstrate entrepreneurial spirit, passion and longevity. It does not matter if you're a physical start-up, an online only operator, a family owned business, or anything in between – we want to hear from you!

To enter, please answer the questionnaire to show us what you and your business is about and where you'd like to be.

Do not miss out on an opportunity that could take your business to the next level!



The centres:

Westfield, Stratford City, London (Unibail-Rodamco-Westfield) | **Silverburn**, Glasgow (Hammerson) | **St David's Dewi Sant**, Cardiff (Landsec) | **Parkway Shopping Centre**, Limerick (ROI) (Harcourt) | **Bloomfield Shopping Centre**, Bangor (NI) (Ellandi), **The Galleries**, Washington (M&G Real Estate)



What's on offer?

- Each landlord is offering to provide cost free space to one winner – this includes rent, service charge, business rates and electricity supply. *
- This prize is for up to 3 months to be completed before the start of Q4.
- The retail centre teams will provide marketing expertise and support.
- All prize winners will be given a year's free membership with the British Independent Retail Association (bira), which includes a unique retail insurance scheme, card processing, free legal advice and preferential banking rates.

*In some centres, this will not include props or equipment to bespoke and fit out the unit or kiosk, or the cost of a kiosk structure. Further information about what is being provided can be found on the retail centre's profile in the Applicant Toolkit.



St David's Dewi Sant, Cardiff

Landsec and Intu 

St David's Dewi Sant is more than just a place for shopping; it's the focus of a community. Occupying a third of Cardiff's city centre, this complex has transformed the Welsh capital into one of the UK's top retail destinations, with a culture of supporting pop-up shops and local businesses.

Cardiff, Wales' capital, is home to over 360,000 people, attracting 21.3 million visitors in 2017. It is the city for everyone, with a rich history, vibrant arts scene and passion for all things sport. This opportunity is being offered by Landsec, on behalf of the St David's Ltd Partnership.



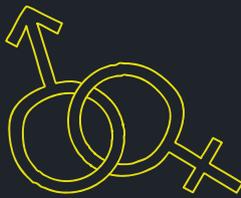
Footfall
38M



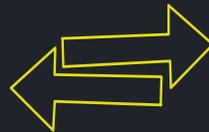
Avg. dwell time
101 mins



Avg. retail spend
£124



Male/Female
28:72



Retail conversion
84%

HATCH

Time in centre: 6 weeks and 1 day (for rates relief).

Space on offer: Unit (although potential mall space if required).

Financial: Self-funded (potential for provision of fixtures from previous occupiers).

Design support: Internal specialists can support.

Marketing support: Yes

Regulations: Opening hours (9.30-20.00), health and safety standards and electrical testing/fire alarms/sprinklers all to be undertaken by occupier.



Key tenants

John Lewis & Partners,
Apple, M&S, Lego, All
Saints and River Island

Revo

Retail. Property. Community.

**Got a question or need a hand with your entry?
We're here to help.**

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